

Consulting Services Overview

Growing a small business is not easy. The Indiana Small Business Development Center (ISBDC) understands. We offer free, one-on-one, confidential business consulting to help entrepreneurs through the process of starting or growing their businesses.

Across Indiana, ISBDC Business Advisors are available to help you work through your small business issues. Many of our Business Advisors have academic as well as personal experience starting and growing small businesses. Every month hundreds of entrepreneurs visit ISBDC offices for small business consulting.

Areas of Consulting

- Accounting and Record Keeping
- Business Acquisition
- Business Liquidation
- Business Start-up
- Cash Flow Analysis
- Financial and Business Analysis
- Human Resources Management
- Loan Packaging
- Market Research
- Marketing and Sales
- Marketing Plan Development
- Networking
- Operations
- Sources of Credit and Financing
- Strategic Planning
- Technology Transfer



More Than Just a Sounding Board

Business Advisors are trained and equipped with some of the most sophisticated business resources available. Partnerships developed with service providers allow the ISBDC to access the same information large corporations use when making strategic business decisions. Since the ISBDC is a non-profit organization, information provided to clients is often free or at a fraction of market price.

What Entrepreneurs are Saying About Our Business Advisors

"I have a lot of respect for the ISBDC, it doesn't matter whether you're a husband and wife entrepreneurial team, a manufacturing firm or a high-tech company, the ISBDC has the time and talent to help you launch and grow any business." Sharon Sallot - BioAdvanTek, Inc. - Angola, IN

"We couldn't have done this without you. You have been great!" Barb Bryant - Hatfield Market - Richland, IN

"For a business to be successful it needs a good product, a talented management team and access to investment capital. The ISBDC is a resource that has provided needed assistance in identifying resources in each of these areas to help our company grow." Doug Curry - Vasc-Alert - West Lafayette, IN

Next Steps

Contact your local ISBDC office to start working with a Business Advisor. To find your local office, visit us online at www.isbdc.org.